



**Ex1 : A business and economics problem around marginals**

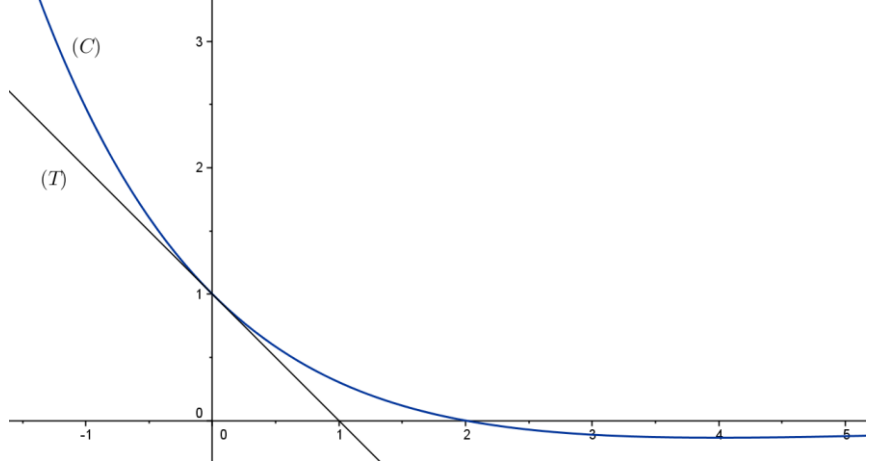


A widget manufacturer has determined that :

- the demand function for his widgets is  $p(x) = \frac{1000}{\sqrt{x}}$ . That means the market will ask for x widgets if the selling price is p(x).
  - the cost of producing x widgets is given by the following cost function :  $C(x) = 10x + 100\sqrt{x} + 10000$ . (10.000 are the fixed costs and  $10x + 100\sqrt{x}$  the variable costs)
1. Determine the marginal cost at  $x = 100$ . Make a sentence to give an interpretation of this value.
  2. Work out the unit cost (or average cost)  $UC(x)$  (cost of one widget if he produces x of them)
  3. a) Work out the revenue  $R(x)$  the manufacturer will get (selling x widgets)  
b) Determine the marginal revenue at  $x = 100$ . Make a sentence to give an interpretation of this value.
  4. a) Work out the profit  $P(x)$  the manufacturer will get (selling x widgets)  
b) Determine the marginal profit at  $x = 100$ . Make a sentence to give an interpretation of this value.
  5. How many widgets should be manufactured and what should they be sold for to produce the maximum profit ?
  6. Draw up the graphs of  $C(x)$  and  $R(x)$  and make appear on it the previous answer. (you may draw it by hand or using a graphing software, take 1cm for 250 widgets on the x-axis and 1cm for 2000€ on the y-axis)

**Ex2 : Using a graph and a CAS Software**

Let's consider the function f defined on  $\mathbb{R}$  by :  $f(x) = (ax + b)e^{-0.5x}$  where a and b are fixed real numbers to be worked out. Opposite is the graph (C) of the function f and it's tangent (T) at A(0;1).



1. a) using the graph, find the values of  $f(0)$  and  $f'(0)$ .  
b) We got  $f'(x)$  thanks to a CAS software (here "XCAS en ligne") :

```
f(x):=(a*x+b)*exp(-0.5*x)
(x)->(a*x+b)*exp(-0.5*x)
deriver(f(x))
ae-(0.5x) + (ax + b)e-(0.5x) * -0.5
```

Admitting this result, justify that the real numbers a and b are the solutions of the simultaneous

equations  $\begin{cases} b = 1 \\ -a + 0.5b = 1 \end{cases}$

**Bonus** : find yourself  $f'(x)$  by calculation

- c) deduce that  $f(x) = (-0.5x + 1)e^{-0.5x}$
2. a) Analyse the sign of  $f'(x)$ . Deduce the table of variation of f.  
b) What is the minimum of f on  $\mathbb{R}$  ? For which value is it achieved ?  
Check with a graphing software (Geogebra for eg) (give a screen copy)
3. Work out the equation of (T).

1. The marginal cost at 100 is roughly  $C'(100)$ . As  $C'(x) = 10 + \frac{100}{2\sqrt{x}} = 10 + \frac{50}{\sqrt{x}}$ , we have  $C'(100) = 10 + \frac{50}{10} = 15$ . It means that the 101th widget cost about 15€ to produce.

2. The unit cost (or average cost) is  $UC(x) = \frac{C(x)}{x} = 10 + \frac{100\sqrt{x}}{x} + \frac{10000}{x}$

3. a) The revenue  $R(x)$  the manufacturer will get (selling  $x$  widgets) is  $R(x) = x \times p(x)$  (as he sells  $x$  widgets at  $p(x)$ € each). So  $R(x) = \frac{1000x}{\sqrt{x}} = 1000\sqrt{x}$

b) The marginal revenue at 100 is roughly  $R'(100)$ . As  $R'(x) = \frac{1000}{2\sqrt{x}} = \frac{500}{\sqrt{x}}$ , we have

$R'(100) = \frac{500}{10} = 50$ . It means that the revenue due to the 101th widget is about 50€.

4. a) The profit  $P(x)$  the manufacturer will get (selling  $x$  widgets) is  $P(x) = R(x) - C(x)$ . So

$$P(x) = \frac{1000x}{\sqrt{x}} - (10x + 100\sqrt{x} + 10000) = \dots = 900\sqrt{x} - 10x - 10000$$

earnings      expenses

b) The marginal profit at 100 is roughly  $P'(100)$ . As  $P'(x) = \frac{900}{2\sqrt{x}} - 10 = \frac{450}{\sqrt{x}} - 10$ , we have

$P'(x) = \frac{450}{10} - 10 = 35$ . (we also could have done  $P'(x) = R'(x) - C'(x)$ ). It means that the profit due to the 101th widget is about 35€.

5. The maximum profit will be obtained while the derivative  $P'(x)$  is null and changes its sign.

$$P'(x) = 0 \Leftrightarrow \frac{450}{\sqrt{x}} - 10 = 0 \Leftrightarrow \frac{450}{\sqrt{x}} = 10 \Leftrightarrow \sqrt{x} = 45 \Leftrightarrow x = 45^2 = 2025$$

The sign changes from positive to negative. The maximum profit will be for 2025 widgets sold. The profit is then 10.250€ and the selling price 22.22€.

6.

