Selling a coat to a woman in her 30’s:
SA: May I help you find something today?

C: Yes, please. I want to buy a jacket.

SA: What kind of jacket are you looking for? Would you like something casual or more formal?

C: I want something that looks very professional. I am giving a presentation at a business conference in Paris.

SA: Okay. What size do you wear?

C: I wear size 36.

SA: We have very professional-looking jackets here in size 36. One is black and is very fitted. We have another black one which is more loose-fitting. The third style comes in black, brown, blue and red. It is somewhat shorter than the other two.

C: Thank you. I would like to try them on, but I am wearing a sweater today. Do you have a size 36 blouse that I can try on with the jackets?

SA: Absolutely. I will bring a white blouse, which will go with any color you choose.

C: This first jacket does not feel comfortable in the shoulders.

SA: Okay, how about the second one.

C: This one is more comfortable. But do you think it is flattering?

SA: It is okay. I suggest you try the third one, too. Which color would you like to try?

C: I don’t know. What do you suggest?
SA: I suggest the black one to compare with the others you have already tried. The blue one would also look good with your blue eyes.

C: Thank you. This one feels very good. What do you think?

SA: It looks very good on you. The shorter length shows off your slim hips.

C: What kind of fabric is it?

SA: It is wool lined with silk. Would you like to try another color?

C: Yes, I would like to try the blue one as you suggested.

SA: Here you are. How do you like it?

C: Oh, this is nice, too. How much does it cost?

SA: It is 90 euros. We also have a special price if you buy two jackets. The first one costs 90 euros and the second one is only 60 euros.

C: Hhhm. That is a nice price. I was planning on buying one jacket, but the special offer is tempting. I am going to think about it. Do you have this blouse in other colors?

SA: Yes we do. Would you like to walk over to the blouses with me, so that I can show them to you? Here is the same style in pink, blue, black and violet.

C: I think that the violet would look good with the black jacket. Which other colors do you have in other styles?

SA: We have this model without a collar which comes in ivory and white. And this style with a very large collar which comes in black, red and yellow.

C: I would like to try the black one and the ivory.
SA: How do you like the violet blouse?

C: It is a nice color. I would like to try it with the short, black jacket. Does this look good?

SA: Yes, it looks very well together. Perhaps you would like to look at some jewelry to complement them?

C: That is a good idea. I will first try these other blouses though. Oh I like the black one to go with the blue jacket. Excellent. I will take both the black and blue jacket and the violet and black blouses. I am ready to look at jewelry.

SA: Great. Please come with me to the accessories department.